



2016 Annual Report

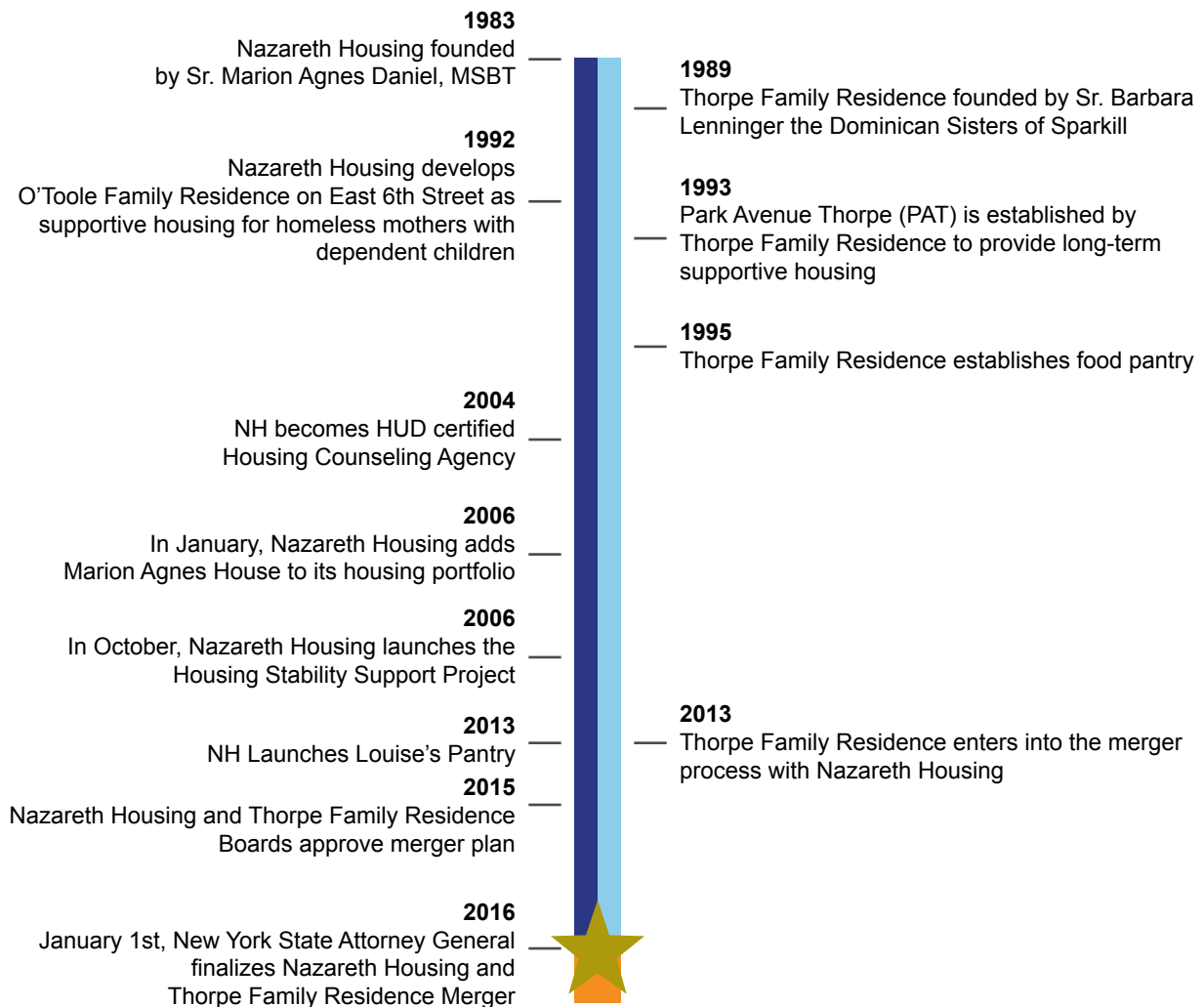
Thank 
you
Nazareth
Housing

History

Mission

Nazareth Housing is committed to the promotion of housing stability and economic independence among low-income families and individuals of New York City, through the provision of: homelessness prevention services, emergency family shelter, supportive housing and urgent needs assistance.

History



Executive Letter

Dear Friends of Nazareth Housing,

The past year has been one of growth and impact for Nazareth Housing as we continue our mission to prevent and end homelessness. This 2016 Annual Report provides highlights of the past year, including important parts of the Strategic Plan initiated by our Board of Directors in December of 2014. The ongoing implementation of this Plan has kept the Board and Staff fully engaged and led to a number of important accomplishments.

On January 1 2016, with the formal approval of the New York Attorney General's Office, we completed the Plan's first objective: The merger of Thorpe Family Residence into Nazareth Housing's corporate and program structure. Our expanded footprint in the Fordham Heights and Belmont sections of the Bronx provides the opportunity to bring new services to underserved neighborhoods, as we continue the work so ably initiated by the Dominican Sisters of Sparkill.

The Plan's second objective focused on succession planning and the establishment of three strategic leadership positions: Assistant Executive Director, Director for Individual Giving and Events and the Director for Government and Foundation Relations. We invite you to read the profiles of our new senior leaders on page three.

We know that supportive housing and prevention services are proven ways to foster family stability

and enhance well-being. We plan to expand these services in the coming year, but wanted to share these outcomes from 2016:

- All supportive housing residents of high school graduation age—all young men of color this last year — graduated from high school in June and were accepted for college studies this fall.
- Our supportive housing staff assisted 43% of employable residents to secure employment.
- One of our mothers earned her college degree while working part-time and taking care of her two children.

Another focus continues to be improving financial literacy and self-sufficiency. To those ends, our MoneyLab VITA tax program continues to bring tremendous value to our community. Our low-income filers have received over \$11.3 million of rebates in the seven-year history of the program, with \$2.43 million dollars rebated in 2016. With the support of the Jim Jacobs Charitable trust, our Furniture Donation Service eased economic pressures for 318 families, by providing them with nearly 700 pieces of furniture and household goods and appliances this past year.

All this is possible because of our passionate staff, dedicated Board and you, our donors, supporters and partners. Thank you for your support this past year. We look forward to even greater year ahead!



Michael J. Callaghan, c.o.
Executive Director



Mary Beth Hogan
Board President

Strategic Plan Accomplishments

Develop Executive Leadership

Nazareth Housing continued to expand services across New York City in Fiscal Year 2016. In order to support growth and expansion, three new executive leadership positions were created and are now staffed by passionate and experienced professionals.

To enhance organizational efficiency and strengthen our core operational activity and services we initiated the Assistant Executive Director position. The AED ensures implementation of effective data gathering, impact reporting, quality of service, and outcome measurements.

With the purpose of expanding donor opportunities to support our mission, the Director for Individual Giving and Events position works to strengthen existing fundraising strategies while exploring new fundraising arenas and growing the individual donor base

Nazareth Housing's Director for Government and Foundation Relations supports and develops relationships with city and state governmental agencies, elected officials and our partnerships with foundations and institutional philanthropy.

Nina Herzog

Assistant Executive Director

Nina has over 20 years' experience as a senior manager serving homeless New Yorkers. Previously a vice president at Housing Works and a consultant, her areas of expertise are evidence-based practices, harm reduction, behavioral health, outcome data analysis, curriculum development and training, proposal writing and change management.

Nicole Pagourgis

Director for Individual Giving & Events

With 20 years at the helm of a housing services nonprofit in Los Angeles, Nicole brings a tremendous passion for her work in building resources for our mission. Nicole coordinates all fundraising events and also works with our individual donors in matching their interests to the important work Nazareth Housing programs provide each day.

Angela Mew

Director for Government & Foundation Relations

Angela strengthens partnerships in the government and foundation sectors to advance our mission and secure resources. Her portfolio includes government contracts, foundation grants, compliance reporting and strategic communications. Previously, Angela worked in development at the Center for Court Innovation and Capalino + Company.

Thorpe Family Residence Merger

On January 1, 2016, Thorpe Family Residence, Inc. officially merged with Nazareth Housing, Inc. This merger completed several years of careful planning by the boards of both organizations. Like Nazareth Housing, Thorpe Family Residence was founded under the mission of ending homelessness for low-income families in New York City through stable housing and economic empowerment resources.

This merger means the continuation and expansion of services in vulnerable Bronx neighborhoods and flexibility for existing funding sources to be used in both the Lower East Side and the Bronx, depending on changing need. This merger will enable Nazareth Housing to help more families in more communities find economic and housing stability.

FY16 by the Numbers...

At a Glance

7,983

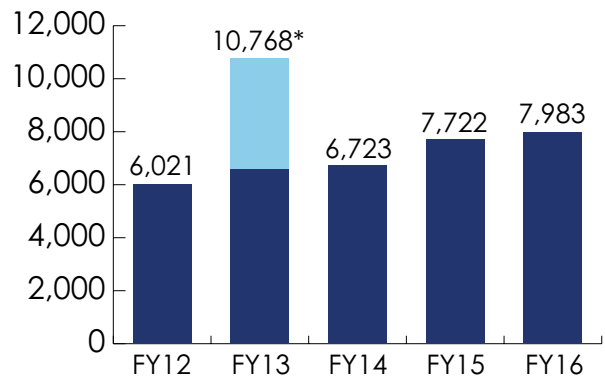
individuals in services

3,381

households served

732

received intensive eviction prevention services and kept their apartments



*In FY13, Nazareth Housing served 4,200 additional individuals in response to Hurricane Sandy.

LifeLab Empowerment Programs

195

workshops

1,854

LifeLab participants

496

kids in YouthLabs

257

in HousingLab seminars

966

in MyLab enrichment programs

MoneyLab

\$2,425,968

returned to 1,687 low-income families during the 2016 Tax Season.

183

families received one-on-one financial coaching

624

families created a budget and built money management skills

Community Support

200+

volunteers supported Nazareth Housing programs

Louise's Pantry Food Security

160

families served each week at Louise's Pantry in the Bronx and Lower East Side

7,680

families served annually

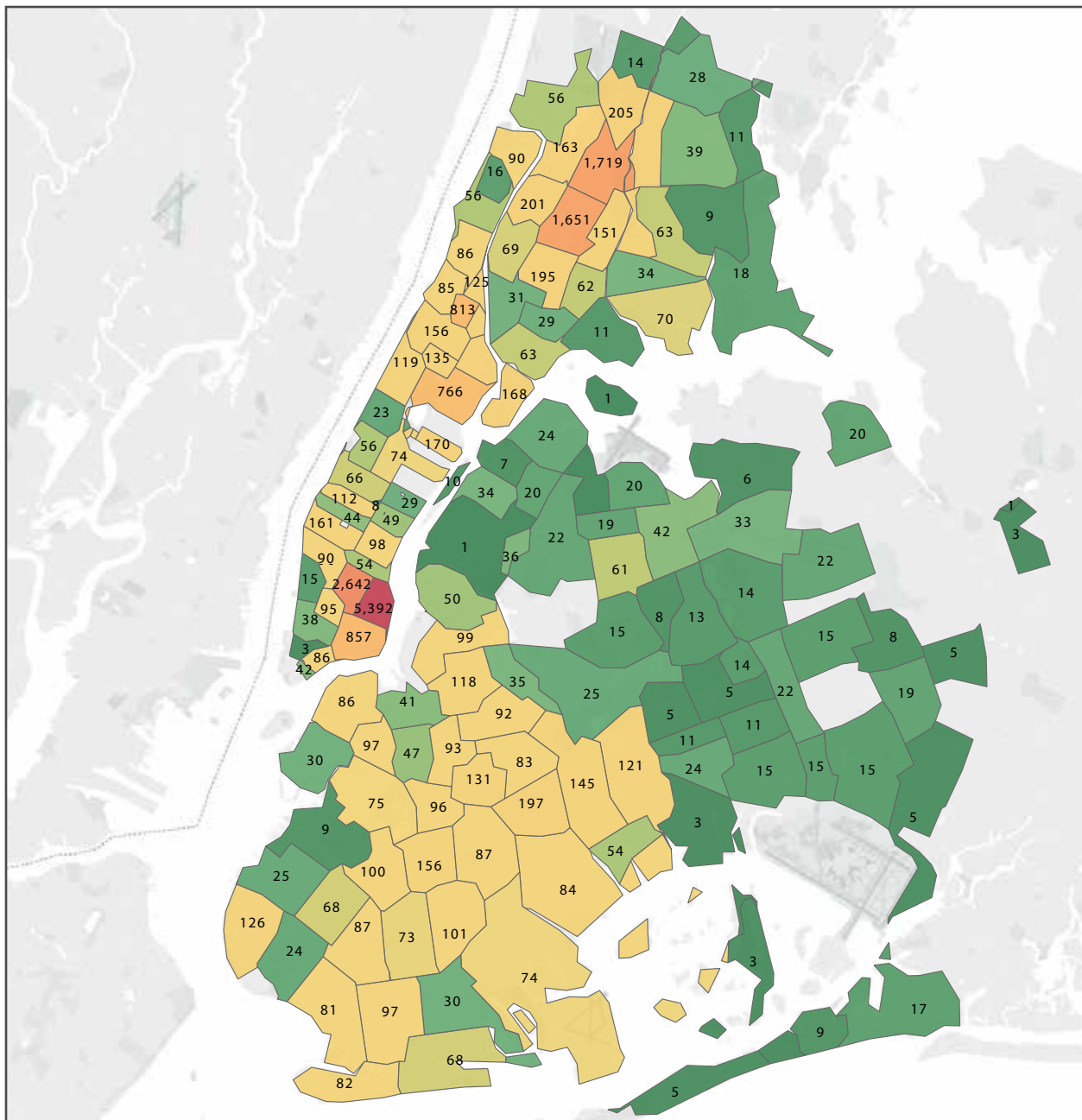
75,000+

meals provided by Louise's Pantry

Impact Area

Individuals Assisted July 2013-June 2016

Nazareth Housing provides services to individuals in all five boroughs of New York City. Over the last three fiscal years the four zip codes with the most individuals served were: 10457 (1,651 individuals), 10458 (1,719 individuals), 10003 (2,642 individuals) and 10009 (5,392 individuals).



Supportive Housing

Supportive Housing Works!

Since our earliest days as a pioneer organization in the Homesteading Movement in the Lower East Side, Nazareth Housing has been creating and sustaining supportive housing for families and seniors. This past year, we are pleased to have our New York State Supportive Housing Program contract extended to include units in both the Bronx and the Lower East Side.

“The support of NYSSHP for our case management services is crucial in sustaining our residents in their housing and on paths to sustainable futures,” said Mildred Perez, Director for Outreach, Prevention and Supportive Housing.

For some households, supportive housing and the services it brings will be the long term solution for housing and family instability. For others, supportive housing is a transitional experience that helps a family overcome barriers that otherwise might have been insurmountable.



Mildred Perez

Director for Outreach, Prevention, & Supportive Housing
Mildred started at Nazareth Housing over ten years ago and currently has over fifteen years of experience working with chronic homelessness and at risk households. As Director of Outreach, Prevention and Supportive Housing, Mildred works to ensure the highest possible quality of programs and services are provided to all the individuals and families in need.



Miosoty Castillo

Supportive Housing Coordinator

Mio brings over 10 years of case management and harm reduction counseling experience to Nazareth Housing. In her career, Mio has provided intensive service to individuals with multiple

barriers including : homelessness, psychiatric or physical disability, HIV/AIDS diagnoses, or struggling with substance use.

We are delighted that two of our families have moved from supportive housing this past year. One family has moved to fully independent housing and is thriving. A second has made the tremendous leap to home ownership through a first time home buyer opportunity. These formerly homeless families underscore the possibilities when the right supports are in place.

Nazareth Housing is proud that all of our 60 families in supportive housing continue to be stably housed this past year and none have returned to housing instability or homelessness! Our dedicated staff work hard each day to ensure the stability of our households and match their needs with effective services.

Supportive Housing

Why It Works

Supportive Housing ends repeat homelessness in three critical areas: housing, staffing, and support services.

1. Quality Housing

Stability begins with housing. Families build independence they have their own space to cook, relax, do homework, and simply enjoy being a family without the emotional stress of homelessness.

2. Effective Staffing

Nazareth Housing prides itself on its passionate and knowledgeable staff that regularly go above and beyond basic services to help families build stable home lives.

3. Meaningful Support

Support services such as ongoing case management, financial coaching, and employment placement build skills that directly support long-term housing stability.

Supportive Housing Buildings



Marion Agnes House

Lower East Side, Manhattan

Renovated in 2006, Marion Agnes House honors Nazareth Housing founder Sr. Marion Agnes Daniel, and her commitment to provide supportive housing to very low income working households.



O'Toole Family Residence

Lower East Side, Manhattan

In the heart of Alphabet City, O'Toole Family Residence provides supportive housing for formerly homeless families with very low income, living with mental health conditions, or in addiction recovery.



Park Avenue Thorpe

Fordham Heights, Bronx

Park Avenue Thorpe is a permanent home to formerly homeless families with very low incomes and veterans household or those overcoming the barriers of mental illness or domestic violence.

Resilient Communities

Emergency Preparedness

When Superstorm Sandy hit New York City, Nazareth Housing was “boots on the ground” providing outreach, food, supplies and other critical assistance from October 30, 2012 into January 2013. From that experience of operating a response center and our ongoing work in emergency case management with gas explosions and fires causing loss of housing in the East Village and the Bronx, Nazareth Housing has emerged as a community leader in emergency response. In early 2016, Nazareth Housing received a New York Rising grant through the Governor’s Office of Storm Recovery (GOSR) to continue recovery and resiliency work in the Lower East Side.

Since April 2016, our work has focused on ensuring Sandy impacted households have received appropriate services, while implementing programs to support greater resiliency for families, seniors, HDFC’s and other groups in the Lower East Side. Through this grant we are pleased to have engaged our first ever Resiliency Coordinator to help lead our New York Rising projects. Christopher Barrett has joined our staff to support these efforts. Core to his initial work has been for Chris to develop our own detailed disaster preparedness and resiliency plan. The plan aligns roles among staff leadership to ensure that critical and effective action is taken to prepare and respond when there is a disaster whether local, weather driven or city wide that impact our essential operations.

“What is most assuring in this plan is that Chris has really outlined in detail the steps we need to take to ensure the safety of our residents, buildings and staff in a variety of scenarios” said Executive Director Michael Callaghan. “Chris has been a great addition to our team and we are grateful for this grant opportunity to enhance the safety and security of the Lower East Side and the people we have served for over 33 years. “

As part of the resiliency planning, we have updated intake and screening processes and have begun to engage area residents when extreme weather events occur, from high heat and humidity days to potential hurricane threats. We are focused on ensuring that families and seniors, especially those with unique challenges and special needs, are prepared and as ready as possible when a disaster strikes. Planning packets have been designed and are being deployed in three languages: English, Spanish and simplified Chinese.

This grant from GOSR, amplifies our work with LESReady! which Nazareth helped to found in the aftermath of Sandy. This consortium of nearly 40 nonprofit and community organizations in the Lower East Side stands ready in the event of disasters and disruptions to the local communities.



Christopher Barrett

Resiliency Coordinator

Chris (pictured above right) has an MS in Urban Affairs/Urban Sustainability from Hunter College. Before joining Nazareth Housing he worked as a Research Associate at the CUNY Institute for Sustainable Cities, where he assisted in projects focused on urban sustainability, resiliency, and adaptation to climate change in vulnerable waterfront communities.

Resilient Communities

LESReady!

As a lead member of LESReady!, Nazareth Housing hosted a recovery workshop with the NYC Office of Emergency Management in disaster training and preparation for our membership. LESReady! members were trained in presenting the Ready New York program. Members then shared the program and materials to constituents and others in the community to expand reach and impact.

With our Executive Director as Vice-Chair of the Executive Committee, Nazareth Housing administered an \$80,000 grant from the New York Community Trust on behalf of the activity of LESReady! Along with supporting communications and outreach, the grant provided resources for us to award mini-grants to members engaging in neighborhood preparedness and resiliency outreach. Nazareth Housing is grateful to the NYCT for its support of the unique collaboration that is LESReady!



Staff members Carlos Martinez and Andres Vincent during a NYC Retrofit Accelerator walk-through, a program designed to help building managers reduce operating costs, increase the value of their assets, and improve occupant comfort.



Emergency materials like the flier above are part of our New York Rising resiliency outreach.



Executive Director Michael Callaghan leads an LESReady! members meeting at Cardinal Spellman Center.

LifeLab

Programming Integration

LifeLab is one of Nazareth Housing's most successful prevention and outreach components. Spanning nearly 200 workshops per year, LifeLab offers focused and effective training, strength-based supportive engagement, and inspired play to over 1,800 individuals.



LifeLab

HousingLab

In FY16, Nazareth Housing was successfully recertified by the U.S. Department of Housing and Urban Development to provide housing counseling services to low-income individuals. Since 2004, Nazareth has been the only New York City, HUD certified organization providing housing counseling solely to low income rental households in the five boroughs.



MoneyLab

We are pleased to continue our ongoing collaboration with the Financial Clinic in the VITA services. The 2016 tax season saw Nazareth Housing return \$2.4M to 1,687 low-income families, the highest totals in the history of the MoneyLab VITA Tax Preparation program. During the year, over 180 heads of household received one-on-one financial coaching to create household budgets, consolidate debt, and repair credit.

MyLab

MyLab educates families on topics such as job readiness, mental health, nutrition, safety, and disaster preparation. Over 54 MyLab workshops were held in FY16, with nearly 1,000 total participants. These workshops promote healthy family dynamics and overall wellness.

YouthLab

496 children attended YouthLab workshops in FY16. A well-rounded curriculum included theater camp, bullying and nutritional workshops, and reading events. YouthLab activities are designed to encourage creativity, build confidence, and strengthen learning among children and youth ages 5 through 17.

Client Success

Fatiha

Fatiha lived a comfortable life situated squarely in the middle class. She had been married 13 years, and had two children, a boy aged 10, and a girl aged 8. On the outside they appeared to be a typical loving family.

However, Fatiha was in a long-standing abusive relationship. Her husband would routinely scream and yell at her in front of her kids, escalating to physical abuse that resulted in bruises and black eyes. This made Fatiha feel ashamed, worthless and lonely. Her abuser isolated her from family, friends, leaving her with no support system in place to help her or her children. This was her life for as long as she could remember.

In October of 2015, Fatiha made a courageous move and spoke to a social worker at her children's school. Fatiha and her children were immediately moved to a safe place, away from her abuser.

Six months after leaving her husband, Fatiha was given her Section 8 Housing Choice Voucher for a two-bedroom apartment. Fatiha contacted Nazareth Housing for an appointment, had a full intake and assessment and told her history and her goals for her family. Fatiha also completed a Supportive Housing Application for Nazareth Housing.

Fatiha and her children enrolled in a variety of services. Her children participated in YouthLab workshops such as Artists All and Little Creatures Act Out Theater Camp. Fatiha met biweekly with Nazareth Housing staff to work towards safe and secure housing.

As a result of YouthLab workshops, Fatiha's children built healthy relationships with their peers, increased their self-confidence, and due to the compassion

of the volunteers they met, experienced genuinely good and caring adults.

We are happy to report that in September of 2016, Fatiha and her two children moved into a two bedroom apartment in the Lower East Side in Nazareth Housing's supportive housing program. Here they will continue to receive supportive services while living in a permanent apartment.

Fatiha says, "I am able to walk with confidence, knowing that my family will be safe, thanks to the help of Nazareth Housing."



Meeting Urgent Needs

Furniture Donation Service

With generous and long-standing support from the Jim Jacobs Charitable Foundation, Nazareth Housing's FDS continues to provide families in need with essential furniture and household goods. FDS provides free pick up from donors and free delivery of new and gently used donated furniture to over 300 families each year.

The furniture from FDS helps make a new apartment feel like home for families moving from shelter to their own apartment. When a family opens the door in their new apartment for the first time there are dressers for their clothes, a table for children to do their homework, and a bed to rest their heads. For prevention clients, FDS helps to replace essential household goods so they can continue to pay rent and utilities and remain stably housed.



A supportive housing unit at Marion Agnes House fully furnished for a family by the furniture donation service.

2,258

pieces of furniture and household goods have found new purpose with 978 New York families in the last five years.



8,884

bags of food distributed by Louise's Pantry

Louise's Pantry

As food insecurity continues to be a growing challenge for low income earners in NYC, Louise's pantry has stepped up our response. Providing client-choice, where families select the healthy food (including fresh fruit and vegetables) that suits their unique needs, we look at the causes of food gaps through assessment and case management for our families. This "more than food" approach, facilitates connecting households to other services that enhance health and family well-being.

Complementing the weekly food distribution at Louise's Pantry, Nazareth Housing hosts community dinners at Thanksgiving as well as two holiday dinners in Lower East Side and one in the Bronx. These dinners are complete with music, games for the kids and a full array of holiday foods and presents. Over 300 children, with parents and grandparents, attend these special dinners designed to connect our program participants with a broader community during the holidays.

Emergency Family Shelter

Empowering Your Move

Nazareth Housing shelters provide a strength based approach designed to empower families to find and retain safe, permanent housing. Despite a challenging housing market, Nazareth Housing succeeded in achieving 140% of our shelter rehousing goal in FY 16.

With 52 families, including 129 children in shelter services in FY 16, Nazareth Housing shelter provides quality housing and services to move families from homelessness to a place they can call home. In general, the length of stay for families at Nazareth Housing is 41% shorter than the overall NYC average, a testament to the benefits of support services, wrap-around case management, and the incredible strength of each family.

Creating an environment that propagates success starts the day families arrive, and continues until they are safely re-housed. From the first day with Nazareth, mothers are educated on safe sleeping



and bathing techniques for their children. Families receive bathing tubs, sleeping sacks, and essential toiletries to help them create comfort and health for their children. Staff members use a highly personalized approach with families to identify barriers to housing, and utilizing Nazareth Housing LifeLab workshops and resources, develop an individualized plan to alleviate those barriers. Staff members routinely join shelter residents in housing searches, lease signings, and other appointments, understanding that shelter support works best when it extends beyond the office setting.



A former shelter resident (also pictured above right) receiving her new apartment keys after signing a lease.

In the spring of 2016, Nazareth Housing renovated the social services offices and Family Resource Center at Thorpe House to better serve shelter families and maintain a comfortable work environment for shelter staff and residents. Energy efficient, ductless HVAC units were installed, along with new flooring, doors and lighting. Client service offices were upgraded for an improved service environment. The Family Resource Center has new lights, furniture and flooring, along with computers, and a smart TV.

Client Success

Crystal

Crystal arrived at Nazareth Housing as an unemployed mother of two beautiful daughters. Unable to pay rent and with no family in the area, Crystal felt like she was on the verge of losing everything. But as with all families arriving at Nazareth Housing, Crystal and her daughters were welcomed with clean linens, food, and supportive embraces from shelter staff.

As staff began to assess her case, they supported Crystal thorough physical and mental health assessments which identified the need for supportive services. An option for long-term housing stability was to apply for supportive housing which required a 2010E application and a certified psycho-social assessment by a licensed psychiatrist. At first Crystal was reluctant, she did not want to be labeled or have her children stigmatized. But the compassion she was shown by shelter staff eased her concerns and helped her understand the benefits that supportive housing could bring her family. Nazareth Housing staff were able to assist in completing a 2010E application for supportive housing. During the application process, Crystal's children participated in the children's recreation program at the shelter. One afternoon one of the girls said to the recreation coordinator: "It's like a family here, we look after each other."

In April 2016 the acceptance into supportive housing was rejected by HDC (New York City Housing Development Corporation) based on the "Time Test Rule" because her income was less than two years of self-employment. Crystal and her housing specialist filed for an appeal in a heart-felt letter to HDC requesting the rule be overturned. With perseverance, Crystal won the appeal with HDC to overturn the "Time Test Rule" when determining income eligibility on an application Not only did Crystal win this appeal, but others just like her will benefit in the future.

During her time at Nazareth Housing, Crystal took real estate classes and passed the exam. She is now working as real estate agent with a company helping families just like hers find housing. Crystal and her family now have a beautiful furnished two-bedroom apartment and together they are starting a new chapter in their lives.

Crystal recently brought a pie for the shelter staff to offer her thanks saying "You all stuck with me when things were so bad and I was at my worst. I would have been lost without your help. Thank you!"

“They fight for the women there. I didn't feel hope for a long time, but they finally gave me hope. If it wasn't for them I would still be in shelter with my kids.

Crystal
Former Nazareth Housing Resident

Nazareth Housing Staff

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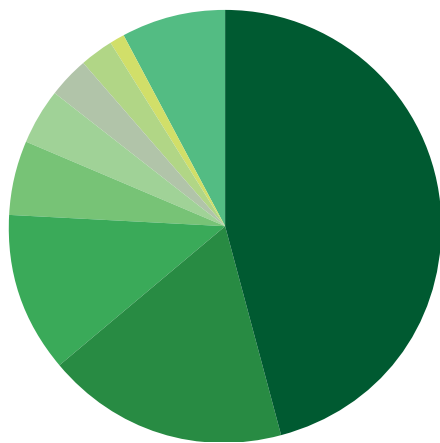
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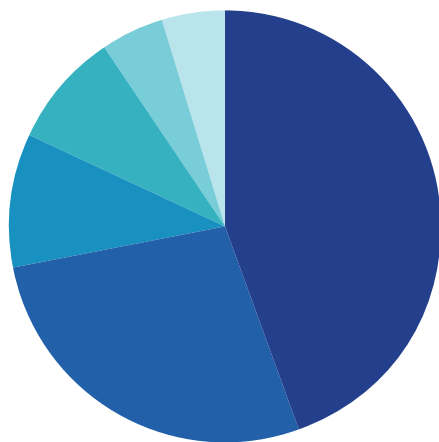


FY16 Financial Standing



Total Income: \$2,043,267

- City & State Funding
- Annual Benefit
- Grants & Foundations
- Other Income
- Individual Donations
- Bequests
- Federal Funding
- Corporations
- Investment in Strategic Plan



Total Expenses: \$2,043,267

- Emergency Family Shelter
- Program Administration
- Supportive Housing
- Prevention
- Resiliency
- Urgent Needs

*view audited financials and 990's by visiting our website, nazarethhousingnyc.org

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\$50,000+

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Kathleen & William Weigel
Edward & Anne Wilson
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\$250+

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Senior Housing Specialist Cynthia Barton provides housing counseling services to a client.

Ways To Invest

Nazareth Housing relies on corporate, foundation, and individual donors to fund the critical programs and services provided to New Yorkers every day. Here's how you can help:

Annual Benefit

Held each October, the Annual Benefit raises critical, unrestricted funds to prevent and end homelessness in New York City. Corporate and individual sponsorships as well as tickets are available.

Special Campaigns

Nazareth Housing engages in two annual campaigns — Spring and Winter Appeals. Each Appeal focuses on a specific fundraising effort and programs taking place that season.

In-Kind Donations

Nazareth Housing accepts in-kind donations of nonperishable food, essential baby items, toiletries, and personal hygiene products to support the efforts of Louise's Pantry. Furniture may also be donated if in good condition. To set up a donation of nonperishable food, household goods, or furniture, call 212-777-1010.

Corporate and Individual Sponsorships

Nazareth Housing looks to partner with corporate and individual sponsors to underwrite and support programs and services to empower families and individuals.

Matching Gifts

Every person has the opportunity to make their gift go further through a Matching Gift. Many corporate entities will match employee gifts up to 100%. Ask your employer how to become involved in this process or how to enroll in a workplace giving program where you can set aside money from your paycheck to go directly to Nazareth Housing.

Becoming a Monthly Donor

Nazareth Housing's Monthly Donor program allows you to budget your annual giving with contributions automatically made on a date of your choosing each month.

Gifts in Tribute

Nazareth Housing offers donors the opportunity to make financial contributions in honor or memory of loved ones, friend and others dear to you. Gifts can be made through any of our donation channels and will be memorialized on our website.

Planned Giving

Help strengthen families in the future by making a gift through a will, retirement plan, trust, stock, or life insurance.

Stock Gifts

Gifts of appreciated stock have significant tax advantages to the donor and we are pleased to receive stock gifts to advance our work. When you make a gift of appreciated stock, you receive two tax benefits: (1) a deduction for the full market value of the securities, and (2) avoidance of the tax due on the capital gains.

Junior Board

The Nazareth Housing Junior Board hosts two fundraisers each year where board members, friends, colleagues, and community leaders in their 20s and 30s join forces to raise funds for Nazareth Housing while networking and enjoying laughs with others.

Becoming a Volunteer




Nazareth Housing offers volunteers the opportunity to assist families and individuals through one-time and ongoing placements with workshops, Louise's Pantry, clean-up projects, financial coaching, inspired play for youth and more.

For more information on how to become involved, contact:

Nicole Pagourgis
 Director of Individual Giving & Events
 (212) 982-7531
npagourgis@nazarethhousingnyc.org



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